

# REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
4	05/13/19	Open	Action	05/02/19

Subject: Sole Source Procurement and Second Amendment to GreenPower Contract

## ISSUE

Whether or not to approve a sole source procurement and approve the Second Amendment to Contract for Purchase of 6 EV-Star Shuttle Buses with GreenPower Motor Company, Inc. to add three vehicles to operate in the Franklin Neighborhood SmarT Ride Service.

## RECOMMENDED ACTION

Adopt Resolution No. 19-05-\_\_\_\_, Approving a Sole Source Procurement and Second Amendment to the Contract for the Purchase of Six EV-Star Electric Buses with GreenPower Motor Company, Inc. to Add Three Additional Buses

## FISCAL IMPACT

Budgeted:	Yes	This FY:	\$	708,391.13 Capital/ Est. \$150K Ops.
Budget Source:	Capital/Operating	Next FY:	\$	Est. \$400K Ops.
Funding Source:	Electrify America (Capital) CC 34, CC 77, Various GLs (Ops)	Annualized:	\$	Est. \$400K Ops.
Cost Cntr/GL Acct(s) or Capital Project #:	B157 – Franklin Microtransit 3 ZEB Procurement	Total Amount:	\$	708,391.13 Capital/ \$400K/year Ops.

Total Budget: \$ 708,391.13 Capital

**Note:** SacRT will be fully reimbursed for the capital acquisition and installation costs from Electrify America. The operating costs are anticipated to be covered by grant opportunities and regional partners.

## DISCUSSION

Staff has been working productively with Electrify America to complete an agreement for the Franklin Neighborhood microtransit SmarT Ride service. Under the terms of the agreement, Electrify America would: 1) fund the full acquisition cost of 3 all-electric buses (procurement to be conducted by SacRT); and 2) install charging infrastructure on SacRT's facilities.

The California Air Resources Board (CARB), in partnership with CALSTART, launched the Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project (HVIP). The vehicles will be partially funded by the HVIP incentive. GreenPower continues to be the only manufacturer that offers a 25' electric-battery-powered bus with the range necessary for extended service that is not built on a third-party manufacturer chassis and is eligible for the HVIP incentive. The EV-Star is a purpose built battery electric bus that was designed for a ten (10) year vehicle life. The buses will be

Approved:

Presented:

Final 05/08/19

General Manager/CEO

VP, Operations

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equipped with fast charging capability allowing for shorter charging and increased availability for service. The buses will be built in GreenPower’s new manufacturing facility in Porterville, CA. All other vehicles in this class are built on a cutaway chassis by removing the gasoline engine and converting to an electric drive system. SacRT has had negative experience with converted hybrid drive power systems on third-party cutaway platforms.

The full price, excluding sales tax, for the three electric buses and chargers is \$708,391.13. The HVIP incentive provides SacRT with a discount of \$270,000.00 for the buses and up to \$30,000 for each charger, so the total purchase price will be \$629,670 plus sales tax and fees. The total budget of \$708,391.13 includes Connect Card devices (INIT), Mobileview camera systems, Braun wheelchair lift, SmaRT ride microtransit equipment and vehicle wraps.

Purchasing directly from GreenPower Motor Company will allow SacRT to remain on schedule for its upcoming expansion of Zero Emission SmaRT Ride Service.

Staff recommends the Board approve a sole source procurement with GreenPower Motor Company, Inc. and approve the Second Amendment to the Contract for purchase of six EV-STAR Electric Shuttle Buses and charging equipment to add three additional buses and chargers for an amount not to exceed \$629,670 plus applicable sales tax and fees.

RESOLUTION NO. 19-05-\_\_\_\_\_

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

May 13, 2019

**APPROVING A SOLE SOURCE PROCUREMENT AND SECOND AMENDMENT TO THE CONTRACT FOR THE PURCHASE OF SIX EV-STAR ELECTRIC BUSES WITH GREENPOWER MOTOR COMPANY, INC. TO ADD THREE ADDITIONAL BUSES**

WHEREAS, in accordance with Section 1.405 B.1 of the SacRT Procurement Ordinance, a sole source procurement for supplies is permitted upon a determination by the Board that the supplies can be provided only by one firm and that efforts to seek competition would be futile.

WHEREAS, GreenPower Motor Company, Inc. builds purpose -built battery electric buses.

WHEREAS, because GreenPower's buses are the only vehicles in this Gross Vehicle Weight Rating and 25' length offered that qualify for Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project (HVIP) incentives, no other manufacturer can meet SacRT's needs.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Board hereby determines that a sole source procurement with GreenPower is appropriate because the supplies can be provided only by one firm and efforts to seek competition would be futile.

THAT, the Second Amendment to the Contract for Purchase of six EV-STAR Electric Buses by and between the Sacramento Regional Transit District (therein "SacRT") with GreenPower Motor Company, Inc. (therein "Contractor") whereby Contractor agrees to sell and SacRT agrees to purchase an additional three 25' electric buses for an amount not to exceed \$629.670, plus applicable sales tax and fees, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute the foregoing Amendment.

\_\_\_\_\_  
PATRICK KENNEDY, Chair

A T T E S T:

HENRY LI, Secretary

By: \_\_\_\_\_  
Cindy Brooks, Assistant Secretary